90-DAY WONDER™

If you know what you want, you can say no to what you don't want.

FIRST QUARTER

TIME CODES
- BLUE SKY
- MELLOW YELLOW

NAME Bill Fletcher PHONE

TIME CODES
- RED TAPE
- GREEN MACHINE

90-DAY VISION

I will have a high performance quarter.
I will avoid diffusion and stay on track.
I will have fun with Susan and the kids.

	SUN	MON	TUE	WED	THU	FRI	SAT
JANUARY				1 NEW YEAR'S BREAK	2	3	4
	5	6 STRATEGY	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	31	1
FEBRUARY	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	1
MARCH	2	3	4	5	6	7	8
	9	10	11	12	13	14	15
	16	17	18	19	20	21	22
	23	24	25	26	27	28	29
	30	31	FINISH MY COURSES				
		FAMILY SKIING HOLIDAY					

%	OBJECTIVES	%
	BLUE SKY	
100	Performance Review	
100	Assess Issues	
100	Plan Quarter	
100	Learn New Program	
	GREEN MACHINE	
100	Do 25 BDPs	
100	Send 240 Prestige Intros	
100	Schedule 120 Previews	
100	Complete 80 Viewpoints	
100	Open 60 New Clients	
100	Acquire 30 Clients	
100	Generate $30,000	
	RED TAPE	
100	Licence Project	
100	2 CLU Courses	
100	10 Online Classes	
50	Clean up piles of files	
50	Clean out database	
	MELLOW YELLOW	
100	Susan 10 dates	
100	Tuesday family time	
100	Exercise 60 times	
100	Lose 15 pounds	
	FINAL SCORE	%

© 2009 Cotton Systems Ltd. · Permission to copy granted for personal use only · www.cottonsystems.com